

# High-impact business writing with AI +

Course for companies

Live online

In person





### Who is it for?

Any teams who want to write more powerfully at work and learn how Al can make them even more effective.

#### **Delivery**

Live online or in person

### **Participant numbers**

Three people up to your whole organisation. We train in groups of no more than ten, to make sure everyone gets individual attention.

### **Course length**

Flexible – we will adjust the timing and delivery around your needs.

### **Pricing**

The cost of the course varies depending on numbers. Please get in touch to talk about your group:

+44 (0)1273 732 888 info@writing-skills.com



# Your team have ideas, expertise – and vital work to do. But is their writing doing the job?

Important messages can be lost in rambling emails, key recommendations buried in badly structured reports, and professional relationships disrupted by communications that strike the wrong tone.

People today are busier than ever. Documents and emails *have* to get their messages across clearly and efficiently. After all, time spent writing anything that fails to do this is time – and money – wasted.

And where does AI fit in? The pressure of trying to keep up along with fears around misusing the tools are common obstacles to the efficiency gains they offer.

So in this intensive, practical session, your team will learn how to optimise their professional writing, whatever they typically write. And they'll see how to use Al strategically to supercharge each step, without losing the human element.



# Tailored to your needs

Your training will be unique to your organisation: we'll tailor the materials based on your goals and using real-life examples of your work documents. We can also adjust the schedule of the learning, whether a full day course or a series of focused modules, delivered separately, suits your team better.



'We chose
Emphasis because
they really "got
it" – they really
understood exactly
what we needed
and what our
issues were.'

Mary Jean Pritchard, The King's Fund

### Getting the best from AI

Al's power is undeniable, and it is advancing all the time. Those not using it risk falling behind, even becoming obsolete. But poor use of Al risks producing generic, forgettable and even error-filled work. Worse still, we face the danger of losing touch with our subject and the vital skill of critical thinking.

We want to get the best from AI, not let AI get the best of us.

That's why on this course, you'll learn specific, practical guidance on using AI tools to create better thinking *and* better work. We always start with a foundation of what makes writing truly effective – because it's only by knowing what 'good' looks like that you can make the most of AI to help you get there.

## Why our training works

- Pre-course analysis identifies the areas each learner needs to work on.
- ✓ Targeted exercises keep learners engaged and able to practise techniques immediately, with resources and AI prompt libraries to keep for reference.
- One-to-one coaching shows delegates where to focus and how to quickly put the right techniques into practice to create rapid improvements.
- Both our in-person and remote sessions are tailored to the delivery method, which means engaging learning and real results, whichever option you choose.

# Learning objectives

On this training, your team will learn how to:

- set a clear objective
- oplan effectively with and without AI
- build a logical structure
- identify key messages and express them clearly
- O choose an appropriate style
- establish and build rapport
- keep readers reading
- write and edit with confidence
- onstruct sound, clear sentences
- O be sure of their grammar and punctuation
- leave a positive last impression
- use AI tools mindfully throughout balancing efficiency with human judgement.

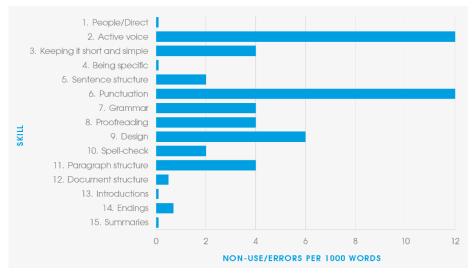




# Individual analysis and coaching

Every attendee's writing style is a unique mix of strengths, weaknesses and blind spots. That's why expert human analysis is a core part of our training. It turns useful techniques into practical habits that improve how clearly and confidently each person communicates.

Before the live training, we request a writing sample from each participant. The expert trainer will analyse each sample using our proprietary diagnostic tools and their own deep understanding of the subject. We then produce a graph of the results.



Gap analysis: every participant receives targeted feedback

As part of the training, each participant will have a one-on-one with their trainer, who'll talk them through their results and answer any questions. The trainer will explain the areas they should focus on and how to put their new skills into practice, with support from AI, to make rapid improvements.



# A blended approach for lasting learning

Your team will learn a lot on this intensive course. But changing writing habits takes time and practice. So you have the option of combining this training with other elements for even better results and lasting change.

You could choose to run a **coaching clinic**: a follow-up day of individual coaching that can identify and target any ongoing problem areas. Or you can complement the training with **targeted seminars**, bespoke webinars or online learning. We can also deliver this course in discrete micro sessions.

Contact us to discuss the best blended programme for your team.

# Trusted by over 1,000 organisations worldwide, including:



Deloitte.









### Example in-person programme

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Course for companies

In person



9.30	Introduction
	Welcome and course overview
	Why good writing pays off
	Why good writing pays on  Why How (and why) to partner with Al tools
	The variation with Artesis
	Putting the reader first and clarifying your objective
	🕢 🥓 Filling knowledge gaps with Al
	✓ ✓ Testing your message
10.45	Break
11.00	Getting started
11.00	Oetting started Overcoming writer's block (with prompts to help)
	Assembling the facts
	7.655. Tibiling and racto
	Writing effective letters and email
	Building a persuasive argument
	🦁 💞 Testing your proposal
	Structuring longer documents
	Ø    Brainstorming and planning − with and without Al
	Making the information flow
	Intros and endings
	Grabbing attention and ending with impact
	O Prafting and reviewing
1.00	Lunch
	and the second s
1.45	Improving readability
	Recognising writing that works
	Prompts to support reader-centred writing
	Keeping the human element
3.30	Break
4.00	Confident grammar and punctuation
	Effective proofreading
	🤣 🧩 Making Al your own personal editor
	🔗 🧬 Avoiding errors and hallucinations
5.15-5.30	Summary and close

### **Optional extras**

# Comprehensive e-learning

A year's access to our e-learning programme *The complete business writer*, to build on and reinforce the learning.

# **Coaching clinics**

Individual one-to-ones based on a second writing analysis, giving delegates the chance to target ongoing problem areas with the expert trainer. **Example remote programme** 

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**Course for companies** 

**Live online** 



Day 1

9.30-12.30

# Effective planning and structure

### Introduction

Welcome and course overview

### Why good writing pays off

✓ Y How (and why) to partner with AI tools

### Putting the reader first and clarifying your objective

- Filling knowledge gaps with Al
- 🕜 🦸 Testing your message

### **Getting started**

- Overcoming writer's block (with prompts to help)
- Assembling the facts

### Writing effective letters and email

**⊘** → Structuring and summarising

### **Building a persuasive argument**

### **Structuring longer documents**

- ☑ → Brainstorming and planning with and without Al
- Making the information flow

Day 2

9.30-12.30

# Efficient, reader-friendly writing

**Introduction and recap** 

### Intros and endings

- Grabbing attention and ending with impact
- Orafting and reviewing

### Improving readability

- Recognising writing that works
- Prompts to support reader-centred writing
- Keeping the human element

### Confident grammar and punctuation

### **Effective proofreading**

- 🕢 🧩 Making Al your own personal editor
- Avoiding errors and hallucinations

13.30-17.00

Individual coaching and analysis feedback

Build your programme: optional follow-up

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